

Public Sector Preferred Pricing Guide

See our ★ **Top 10** to know what others in the Public Sector workforce are most interested in!

A comprehensive selection of Canadian Management Centre courses that can be purchased using the preferred pricing provided below.

Course #		# of Days	Total PDUs	Classroom
Business Writing & Presentation Skills				
39002	Effective Business Writing ★ Top 10	2	14	\$1,496.25
32522	Effective Executive Speaking	3	18	\$1,871.25
32519	Effective Presentation Skills	3	18	\$1,796.25
32216	Effective Technical Writing	3	—	\$1,796.25
39001	Grammar for Professionals	1	—	\$821.25
21002	Presentation Skills Workshop	1	6	\$896.25
32102	Storytelling Power: Secrets for Exceptional Communication	2	—	\$1,796.25
Communication & Interpersonal Skills				
32134	Advanced Leadership Communication Strategies	3	18	\$1,796.25
32528	Assertiveness Skills for Women in Business	3	18	\$1,796.25
32527	Assertiveness Training for Managers	3	18	\$1,796.25
32150	Business Conversation Skills When English is a Second Language	2	—	\$1,496.25
32203	Communicating Up, Down and Across the Organization	2	12	\$1,646.25
32576	Communication and Interpersonal Skills for Technical Professionals	2	12	\$1,496.25
32235	Communication Techniques for Strong Work Relationships	3	18	\$1,796.25
21007	Conflict Management Workshop	1	6	\$896.25
32144	Developing Your Emotional Intelligence	2	14	\$1,646.25
32031	Effectively Communicating in the Moment	2	14	\$1,646.25
32206	How to Communicate with Diplomacy, Tact and Credibility ★ Top 10	2	12	\$1,646.25
21003	Influencing Skills Workshop	1	6	\$896.25
32575	Interpersonal Skills for Managers	3	18	\$1,796.25
32540	Managing Stress and Emotions in The Workplace	2	12	\$1,646.25
32146	Mastering the Art of Critical Conversations	2	14	\$1,721.25
32255	Moving Ahead: Breaking Behaviour Patterns That Hold You Back	2	12	\$1,646.25

For a complete description of all Canadian Management Centre courses and scheduled sessions across Canada, please visit cmcoutperform.com or call 1-866-929-1590 to register.



Canadian Management Centre

Course #		# of Days	Total PDUs	Classroom
Communication & Interpersonal Skills				
32513	Negotiating to Win	2	14	\$1,796.25
21008	Negotiation Skills Workshop	1	6	\$896.25
32115	Responding to Conflict: Strategies for Improved Communication	2	12	\$1,646.25
Leadership				
32604	The 13 Behaviors of High-Trust Leaders	2	—	\$1,871.25
32128	Achieving Leadership Success Through People	3	18	\$1,871.25
32506	Coaching Skills for Effective Leadership	2	12	\$1,871.25
32186	Collaborative Leadership Skills	2	14	\$1,796.25
32204	Expanding Your Influence: Understanding the Psychology of Persuasion	2	12	\$1,871.25
32239	Leadership and Team Development for Managerial Success	2	12	\$1,646.25
92010	Leadership Development for Women	2	—	\$1,646.25
91008	Leadership Through People Skills	3	—	\$1,946.25
32925	Leading in a Diverse and Inclusive Culture	2	14	\$1,796.25
32133	Leading with Emotional Intelligence	3	18	\$1,908.75
32536	Preparing for Leadership ★Top 10	2	12	\$1,646.25
32132	Taking on Greater Responsibility: Skills to Maximize Your Performance	2	12	\$1,646.25
32130	The Voice of Leadership	3	18	\$1,871.25
32021	Transformational Leadership: How to Inspire Extraordinary Performance	2	14	\$1,871.25
32960	Women's Leadership Certificate Program	2	—	\$2,246.25
Management				
32602	The 7 Habits for Managers®: Essential Skills and Tools for Leading Teams	2	13	\$1,871.25
32819	Delegation Bootcamp	1	6	\$821.25
92610	Engaging a Multi-Generational Workforce	1	6.5	\$896.25
32532	Getting Results Without Authority ★Top 10	3	18	\$1,871.25
32005	How to Be a Successful Manager as an Introvert	2	14	\$1,646.25
32508	Improving Your Managerial Effectiveness	3	18	\$1,871.25
21006	Leading Through Change	1	6	\$896.25
31243	Making The Transition to Supervising and Managing Others ★Top 10	2	12	\$1,646.25
31248	Management Skills for New Supervisors and Managers ★Top 10	3	18	\$1,871.25
32261	Managing Chaos: How to Set Priorities and Make Decisions Under Pressure	2	14	\$1,646.25
32295	Successfully Managing People	3	18	\$1,871.25
32233	Time Management	2	12	\$1,496.25
21001	Time Management Workshop	1	6	\$896.25

For a complete description of all Canadian Management Centre courses and scheduled sessions across Canada, please visit cmcoutperform.com or call 1-866-929-1590 to register.



Course #		# of Days	Total PDUs	Classroom
Professional Effectiveness				
34204	Communication Excellence for Front Line Staff	2	—	\$1,421.25
32259	Budgeting Workshop for Managers	2	12	\$1,496.25
32218	Fundamentals of Finance and Accounting for Non-Financial Managers	3	18	\$1,796.25
32605	Extraordinary Productivity: The 5 Choices™ That Drive Success	2	12	\$1,646.25
32601	The 7 Habits of Highly Effective People® Signature Edition 4.0 ★Top 10	2	15	\$1,796.25
38506	Fundamentals of Human Resources Management ★Top 10	3	18	\$1,796.25
38226	Hire Smart - Interviewing Skills Workshop	1	6	\$821.25
91019	Train The Trainer: Facilitation Skills Workshop	3	—	\$1,796.25
35510	Fundamentals of Professional Selling	2	14	\$1,496.25
32561	Canadian Management Centre's 5-Day "MBA"	5	35	\$2,996.25
Project Management				
96002	Agile Project Management Hands On	3	21	\$1,760.00
96003	Applying Agile to Non-Technology Projects	1	7	\$695.00
96015	Business Analysis for the Project Manager	2	14	\$1,195.00
96013	Change Management for Project Success	1	7	\$695.00
96009	For Project Team Members Only!	1	7	\$695.00
96004	Hands-on Microsoft Project	2	14	\$1,195.00
96011	Juggling Multiple Projects	2	14	\$1,195.00
96012	Managing Complex Projects	2	14	\$1,195.00
96010	Managing Stakeholder Expectations	1	7	\$695.00
96008	PM Essentials: Part 3: Effective Communication & Stakeholder Management	3	21	\$1,760.00
96005	PMP® Exam Prep: The Velociteach System	4	28	\$2,490.00
96014	Project Contracting and Procurement Management	2	14	\$1,195.00
96006	Project Management Essentials Part 1: The Fundamentals ★Top 10	3	21	\$1,760.00
96007	Project Management Essentials Part 2: Advanced Project Monitoring and Control	3	21	\$1,760.00
32298	Project Management for Administrative Professionals	3	18	\$1,660.50
Strategy & Analysis				
91050	Communicating Your Strategy	1	6	\$896.25
32533	Critical Thinking	2	12	\$1,721.25
92242	Developing a Strategic Mindset ★Top 10	2	12	\$1,721.25
92162	Developing Your Analytical Skills: How to Research and Present Information	2	12	\$1,721.25
21004	Effective Decision Making	1	6	\$896.25
92565	Strategic Planning: From Vision to Action	2	12	\$1,721.25

For a complete description of all Canadian Management Centre courses and scheduled sessions across Canada, please visit cmcoutperform.com or call 1-866-929-1590 to register.

